



Vijay Sathe

“The POSE strategy framework and the wisdom of Peter F. Drucker as experienced by Edward Jones: John Bachmann, Managing Partner of Edward Jones 1980-2004”

Bio

Vijay Sathe is Professor of Management in the Peter F. Drucker and Masatoshi Ito Graduate School of Management at Claremont Graduate University. Dr. Sathe’s areas of expertise include business and corporate strategy, the securing of global advantage, corporate entrepreneurship, venture capital and new business creation, cultural change and transformation, improvement of controller and staff effectiveness, building winning management teams, leadership, and revitalization of the organization and oneself. His current research focuses on entrepreneurship, venture capital and revitalization.

Vijay Sathe was a professor at the Harvard Business School for ten years prior to joining the Drucker School faculty. He has taught in executive education programs around the world, and has published five books and numerous articles in academic and professional journals. He has also served as a consultant to corporations worldwide, and has advised government agencies and not-for-profit organizations. Professor Sathe’s two latest books are, *Corporate Entrepreneurship: Top Managers and New Business Creation*, published by Cambridge University Press in 2003, and *Manage Your Career: 10 Keys to Survival and Success When Interviewing and On the Job*, published by Business Expert Press in 2008.

Professor Sathe received his Ph.D. from the Ohio State University, M.B.A. from the Ohio State University, M.S. from the University of Wisconsin, and B.S. from the University of Pune, India.